

## **EMIS App Library by AppScript**

A Platform for Pragmatic Research and Driving Uptake of DTx

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Ready for today, prepared for tomorrow

## Domain Expertise



Institutional knowledge and domain expertise across diseases, geographies and scientific methods

# Transformative Technology



Leading technologies to provide real-time access to operations-critical information



## Unparalleled Data

One of the world's largest curated healthcare data sources with innovative privacy protections

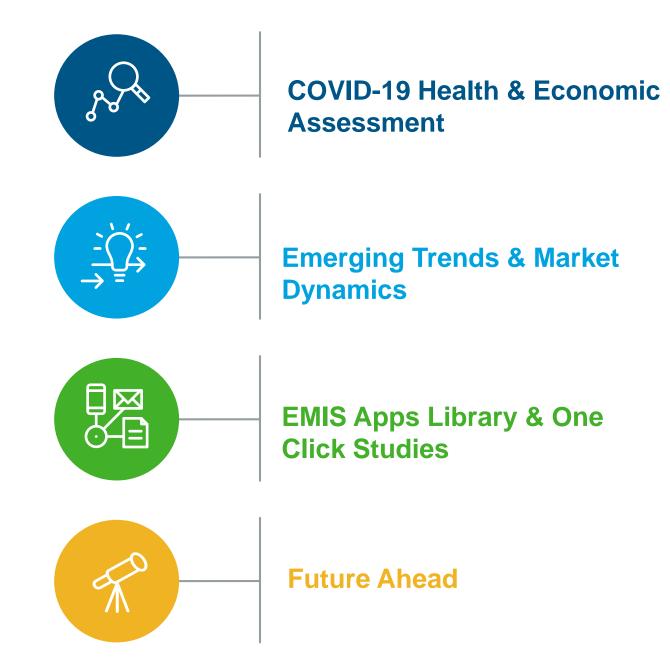


## Advanced Analytics

Faster, more precise decision-making powered by data science, designed exclusively for healthcare

### **COVID-19 Impact**

- The pandemic created unprecedented change in the healthcare system
- It served as a catalyst for long overdue adoption of digital solutions
- At the same time, it impacted patient care dynamics, the outcomes of which we may not understand for years to come





# Patient Backlog: The disruption in the patient journey caused by missed or delayed interactions will impact patient outcomes

### **Patient Interactions**





### **Lab Services**







**Treatment Backlog** 



- Patient journeys are reinforced by ongoing interaction with providers
- Patient visits declined 70% from ordinary levels disrupting timely diagnoses & regular health monitoring
- Decline in labs due to fewer provider engagements
- Leads to delayed or missed treatment protocols
- Impacts prescribing as different medications protocols may vary by condition severity as determined by the lab work
- Halted in many Hospitals preserving resources for COVID emergency needs
- Elective surgeries lower as labs/visits limit patient pipeline
- Procedures will not fully return without labs/engagement restored
- Decreased patient interactions leads to a backlog of untreated or undiagnosed patients
- Patient journeys have been disrupted by not being treated or delayed treatment
- Visits to doctors are forecast to be 1B (~20%) lower than expected

Patient interactions declined by 70%

Lab services have been ~70% lower than normal

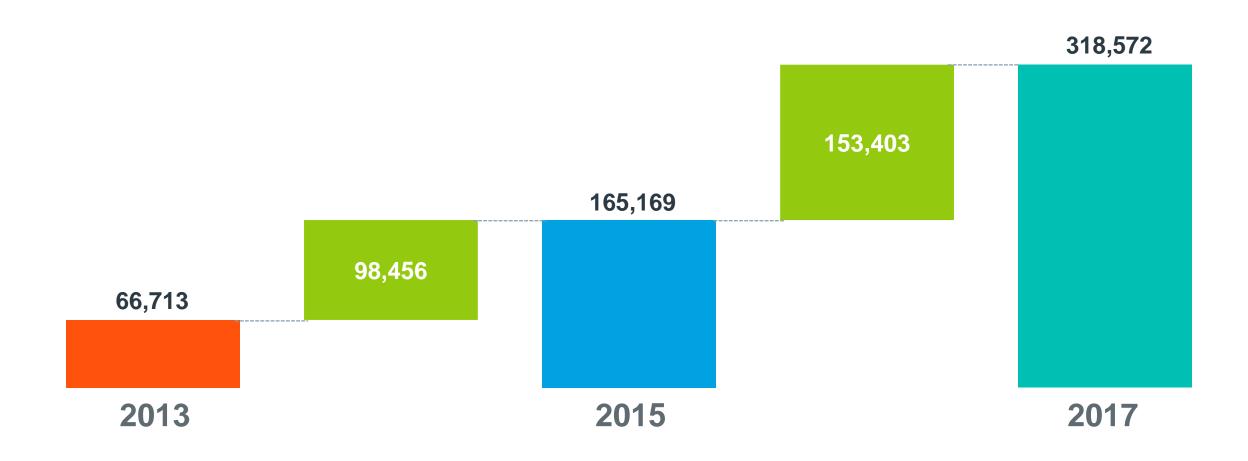
Procedures were down ~90% below normal levels

Patient outcomes will be impacted for rest of 2020 and beyond

Sources: IQVIA Real World Data, Medical Claims, 2019-2020, Custom Methodologies

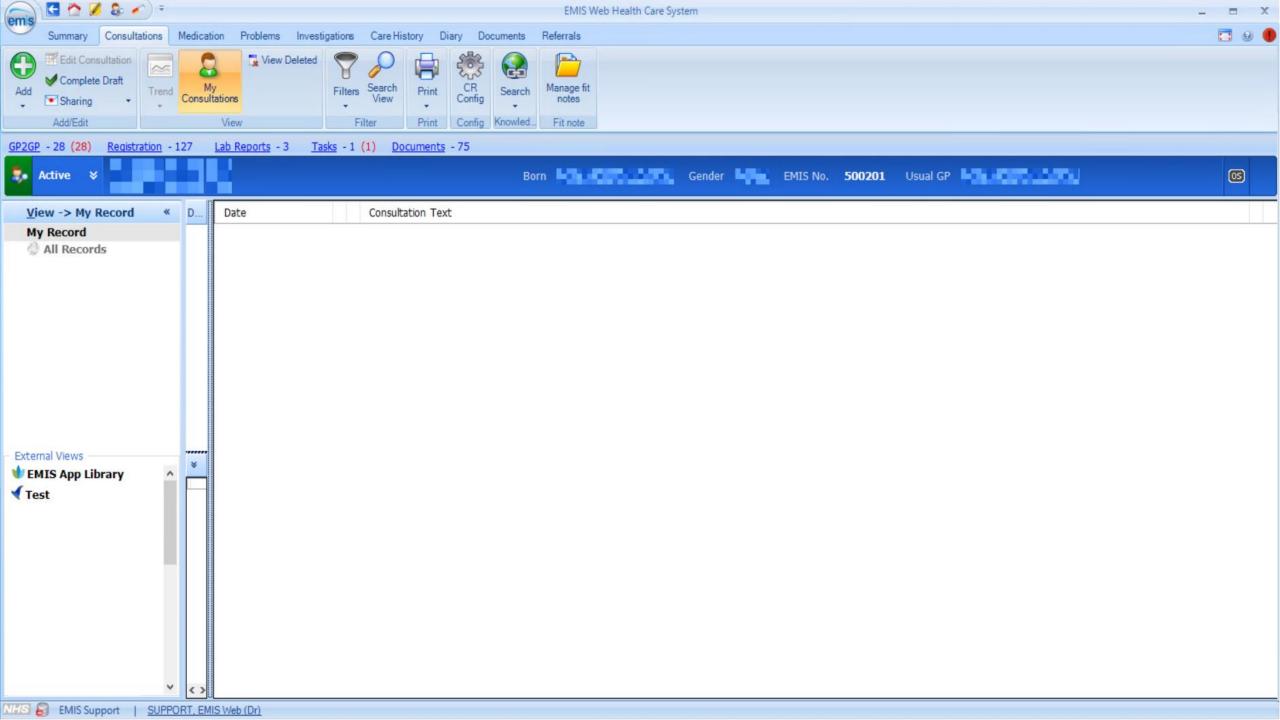


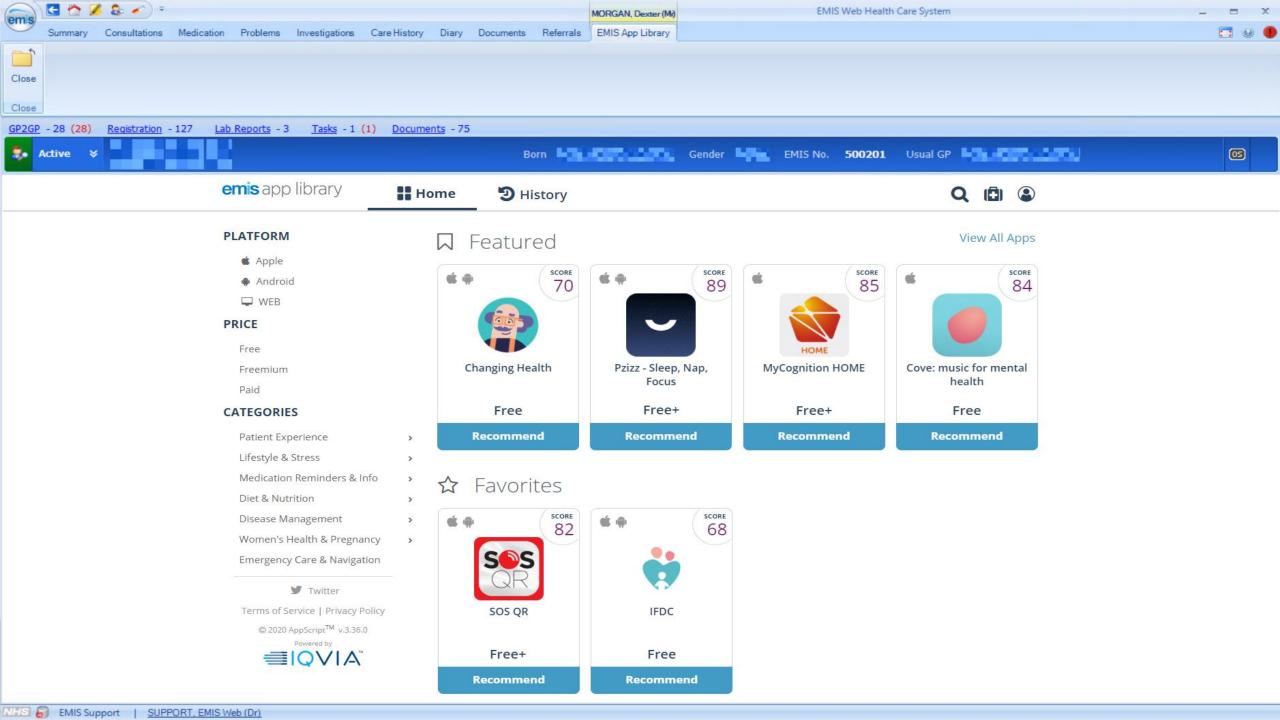
# However, clinicians currently struggle to find clinically-validated DTx apps among the ~318K digital health apps available as of 2017

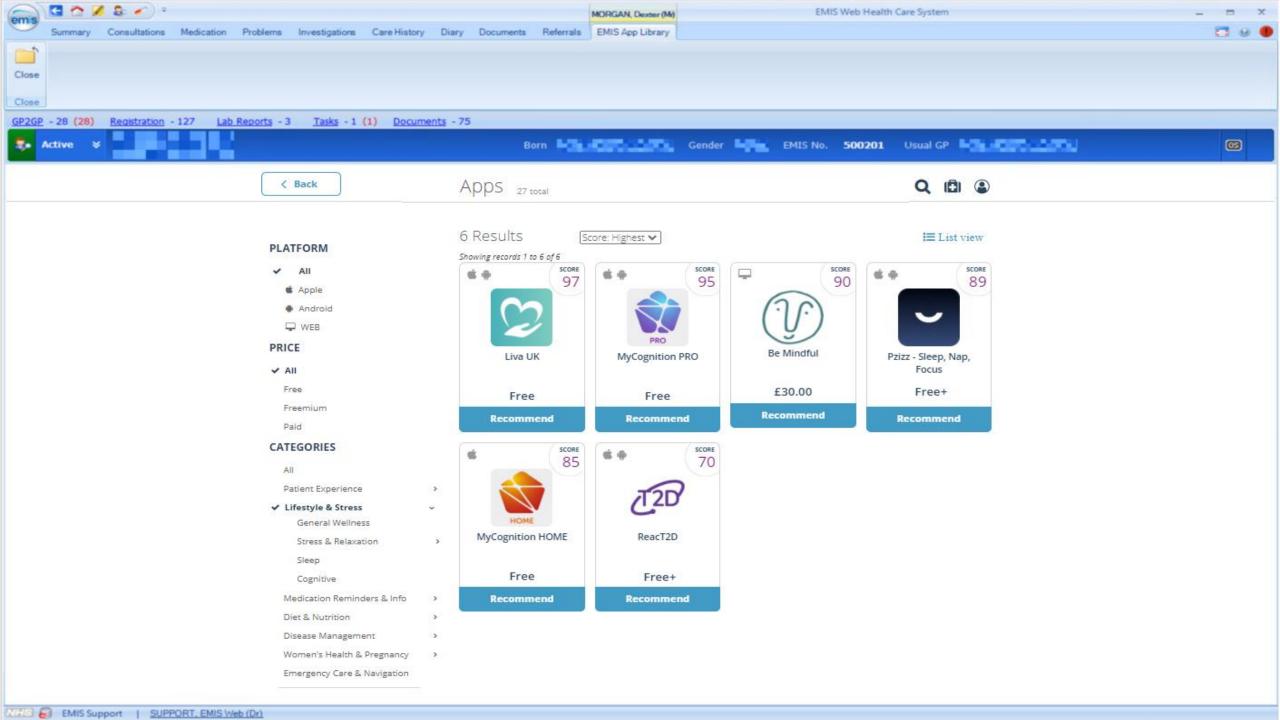


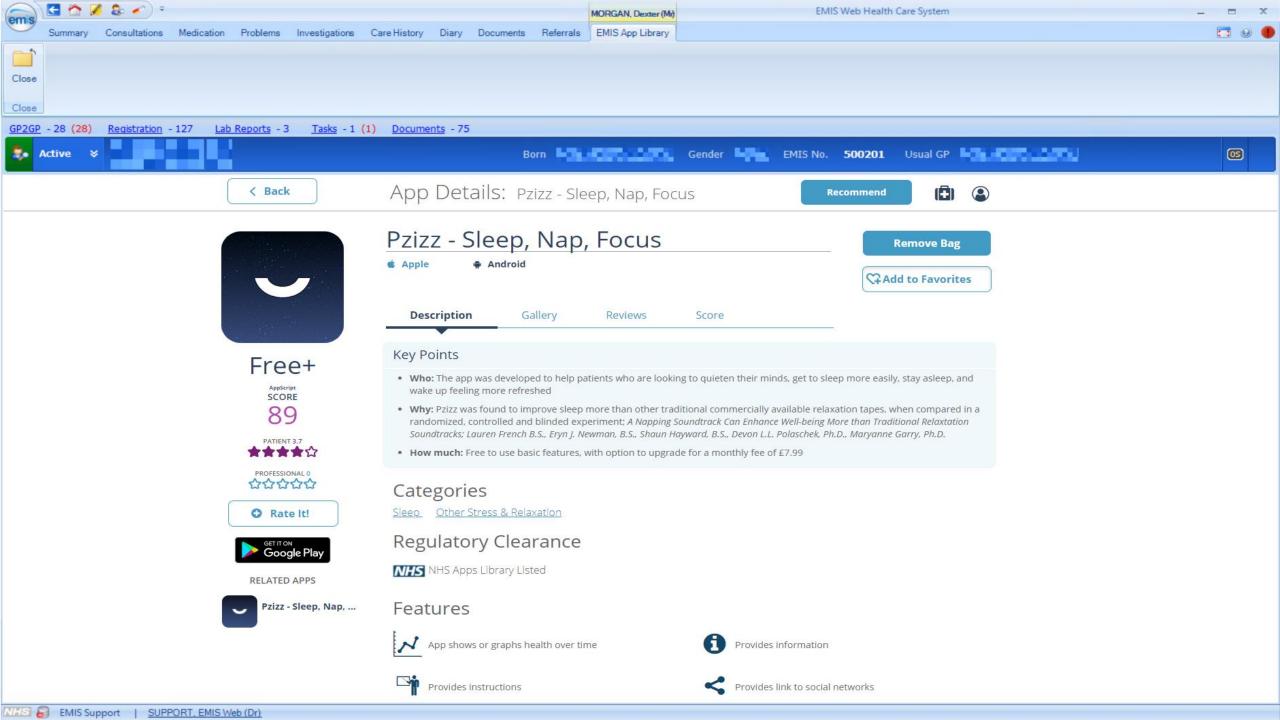
Source: IQVIA AppScript Database Featured in IQVIA Institute Report: The Growing Value of Digital Health 2020: Expected to be over 600K

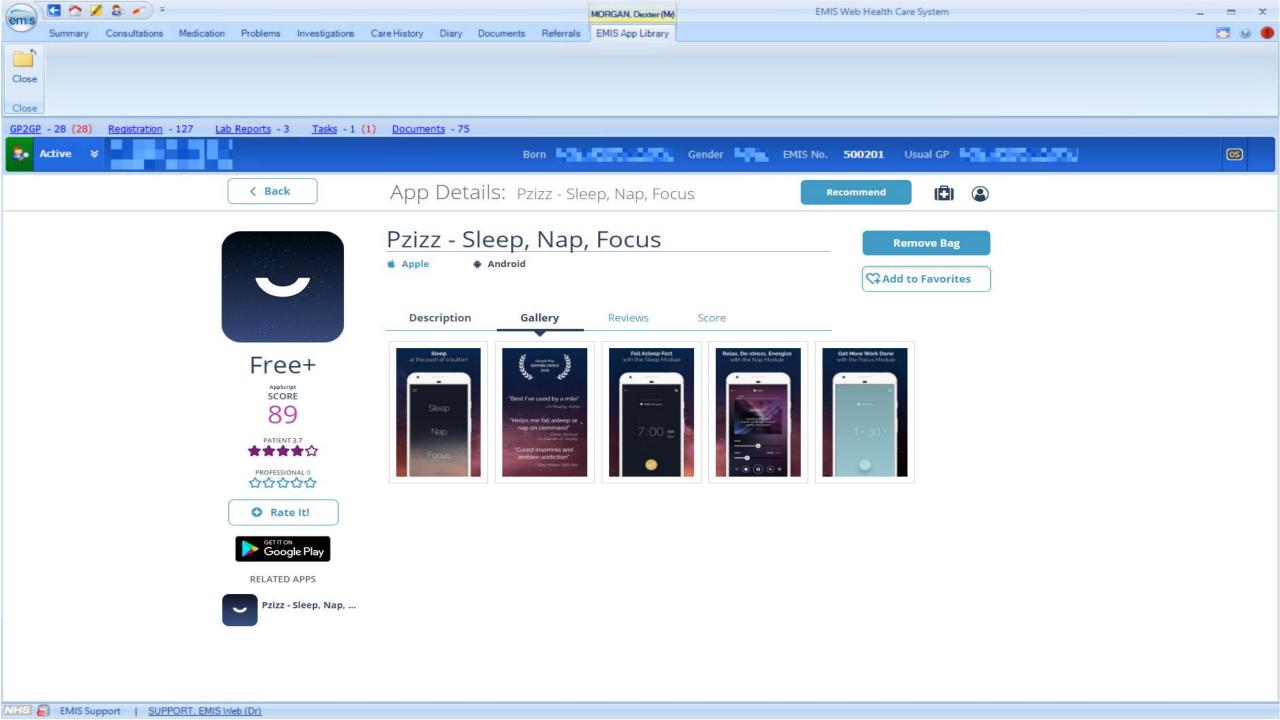


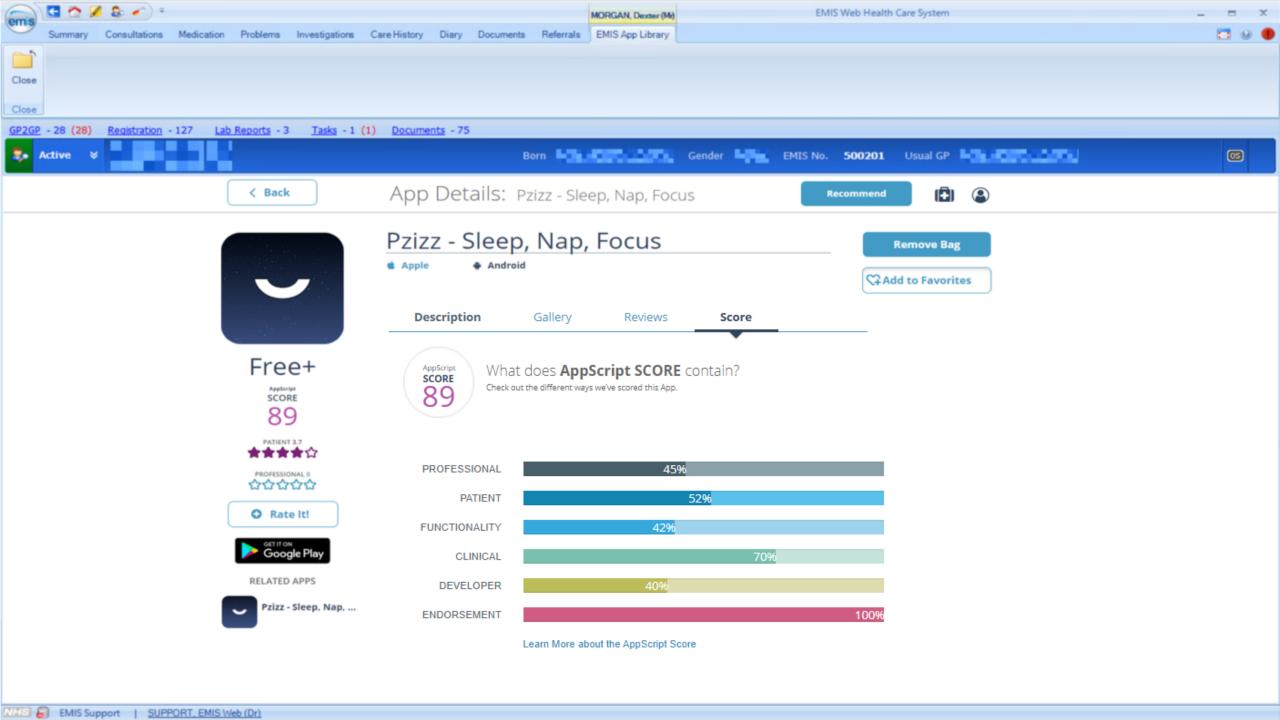


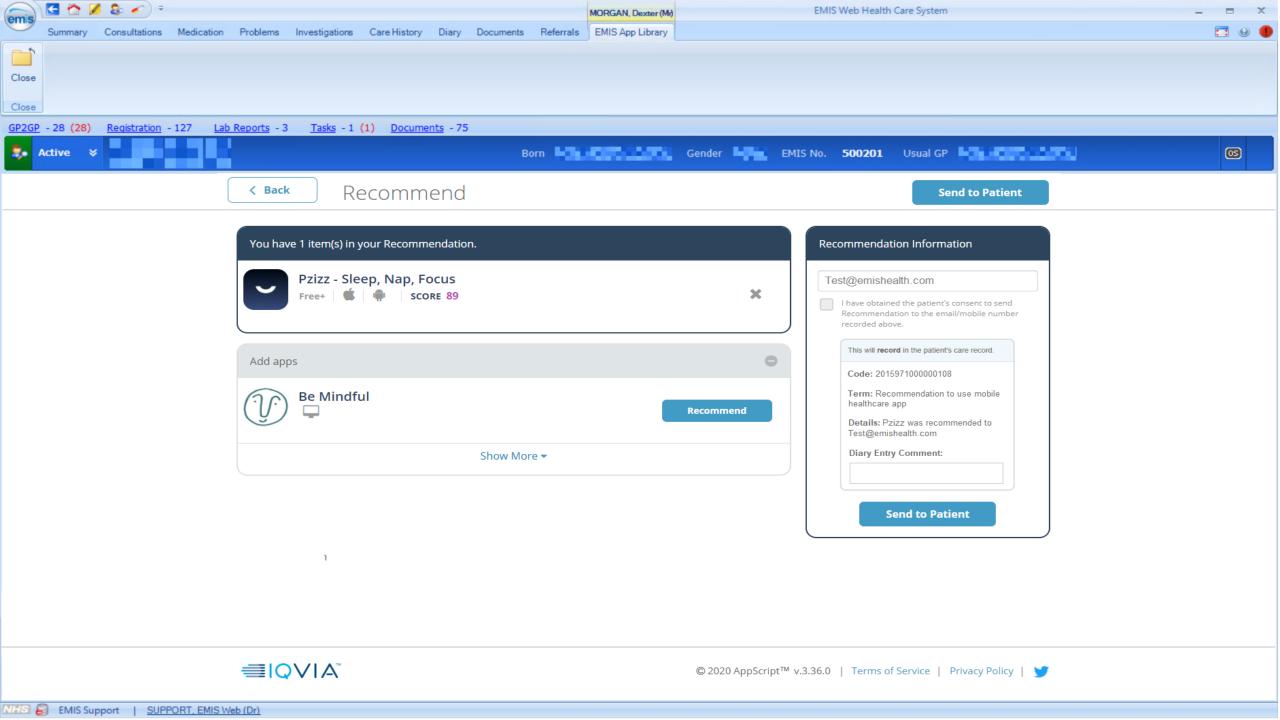


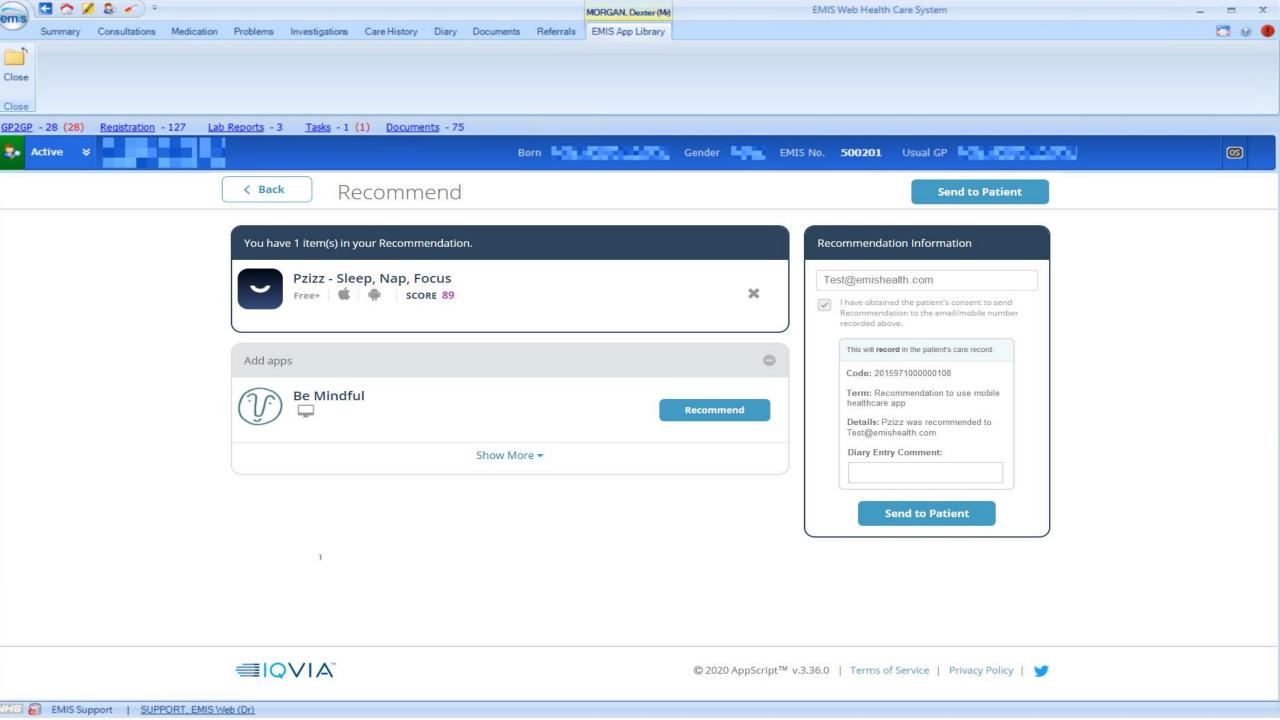


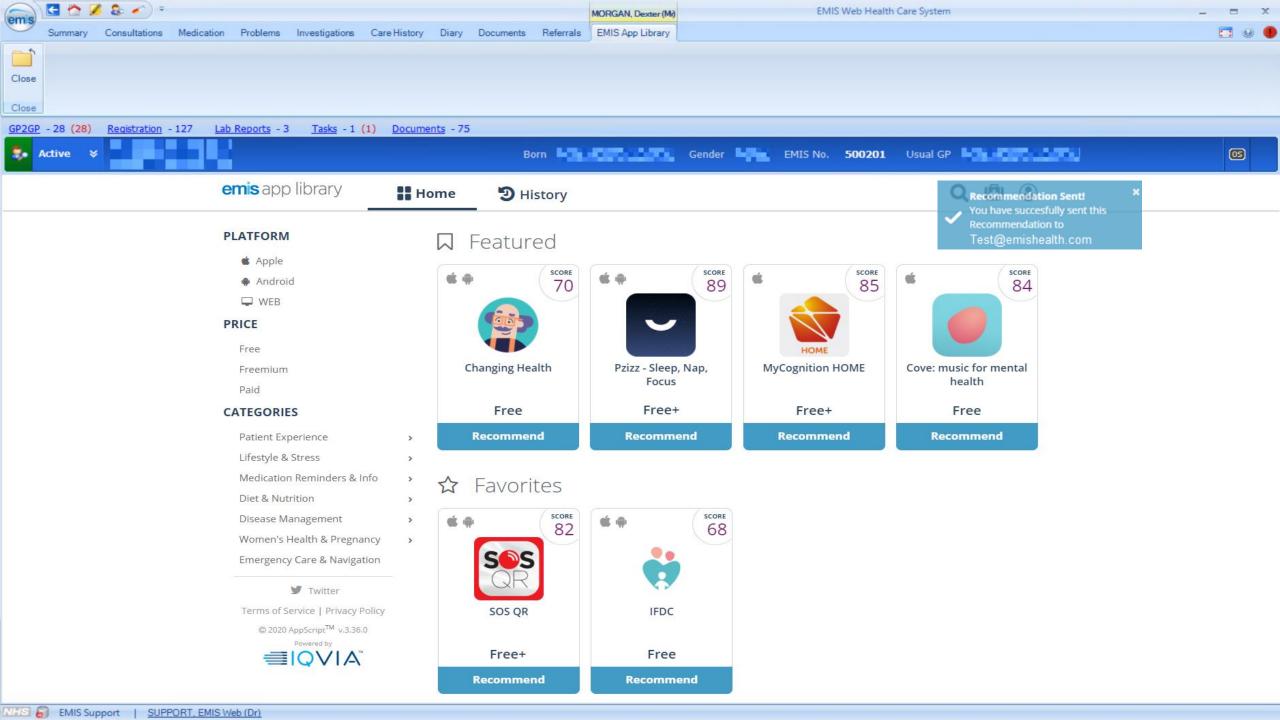


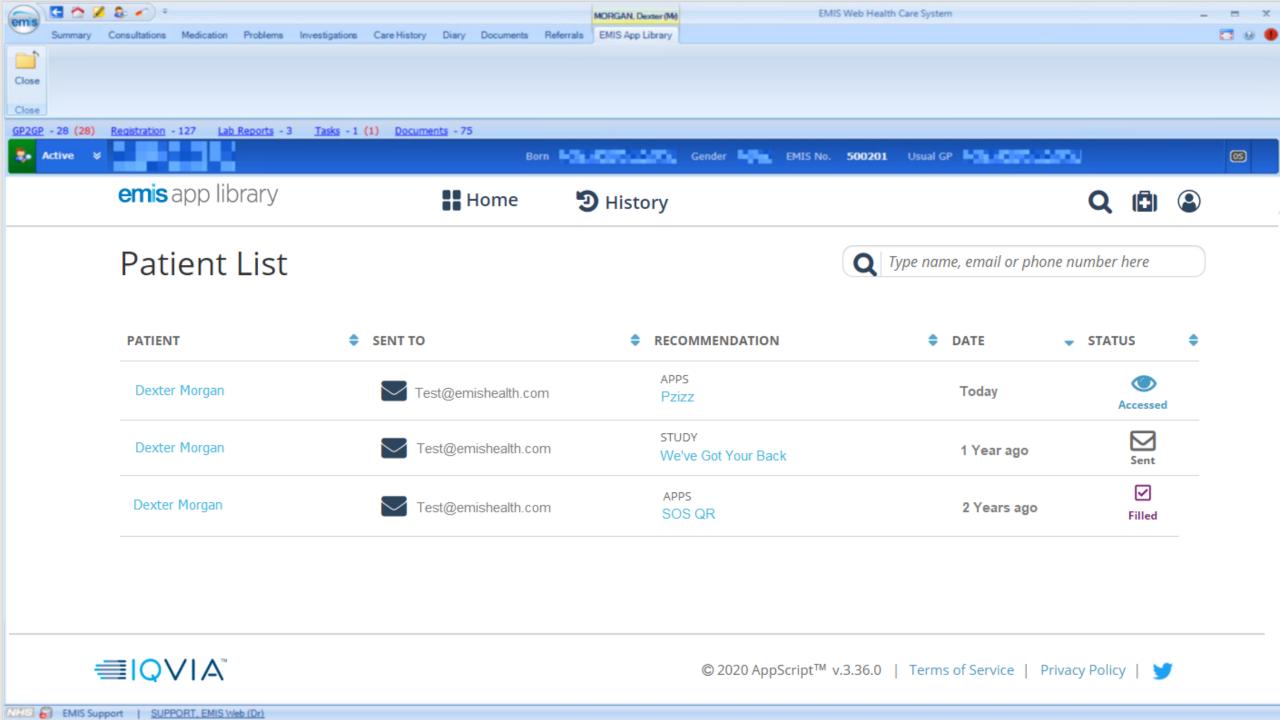


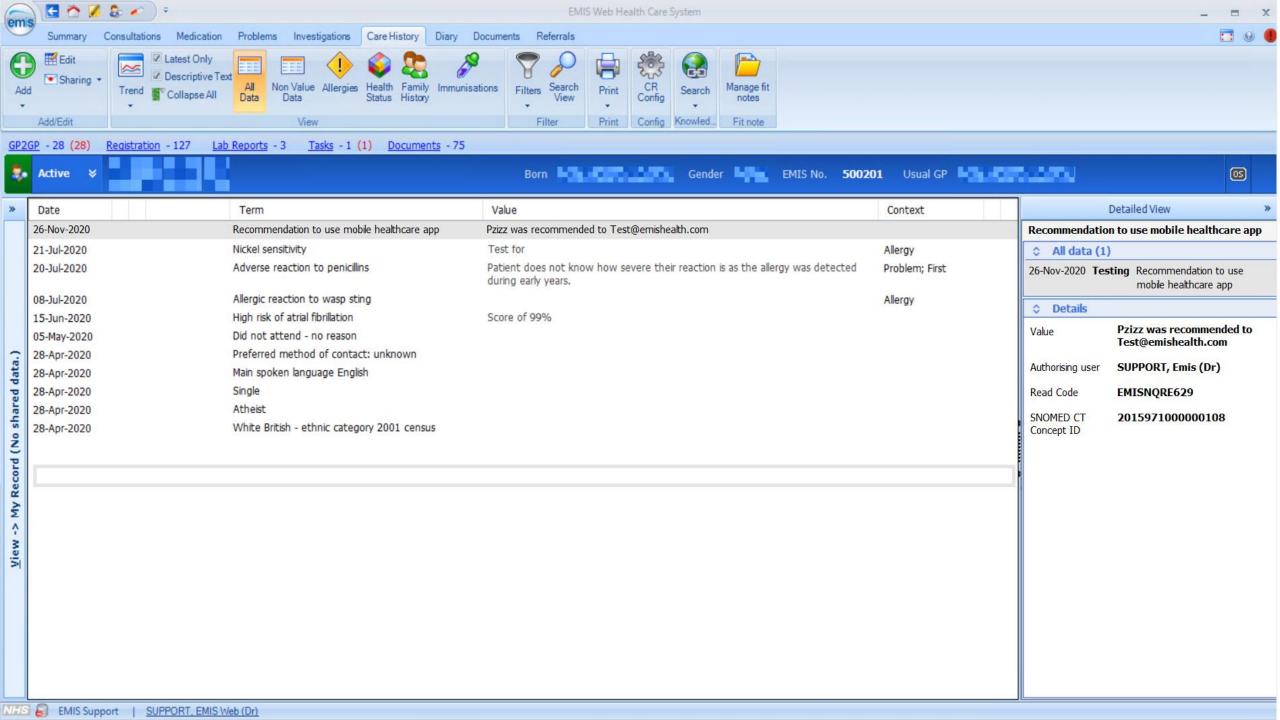


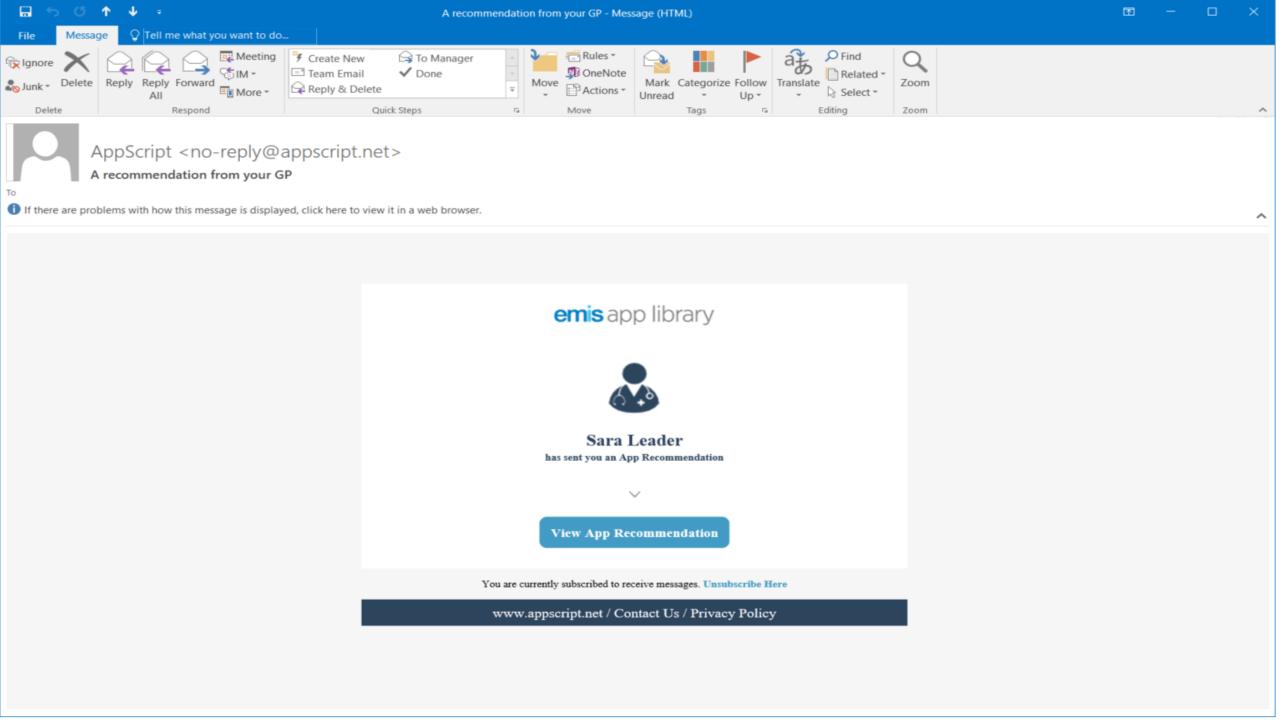














apps.apple.com/us/app/pzizz-sleep-nap-focus/id915664862



Mac

iPad

Open the Mac App Store to buy and download apps.

Music



#### Pzizz - Sleep, Nap, Focus 4+

Watch

Relaxing Music For Insomnia

pzizz

Designed for iPad

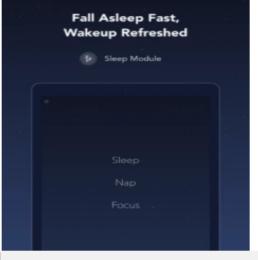
iPhone

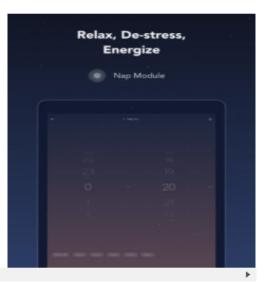
#180 in Health & Fitness

Free - Offers In-App Purchases

Screenshots iPad iPhone







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Pzizz helps you quickly quiet your mind, fall asleep, stay asleep, and wake up refreshed.

We use beautiful "dreamscapes" — a mix of music, voiceovers and sound effects designed using the latest clinical research — to help you sleep better at night or take power naps during the day.

### One Click Studies: We've Got Your Back" (WGYB)

A primary care observational study that aims to assess back pain through innovative data collection methodologies









### **Primary & Secondary Data**

#### **Secondary data**

Patient medical data collected as part of regular clinical routine



#### **Primary data**

PROs collected through the uMotif application



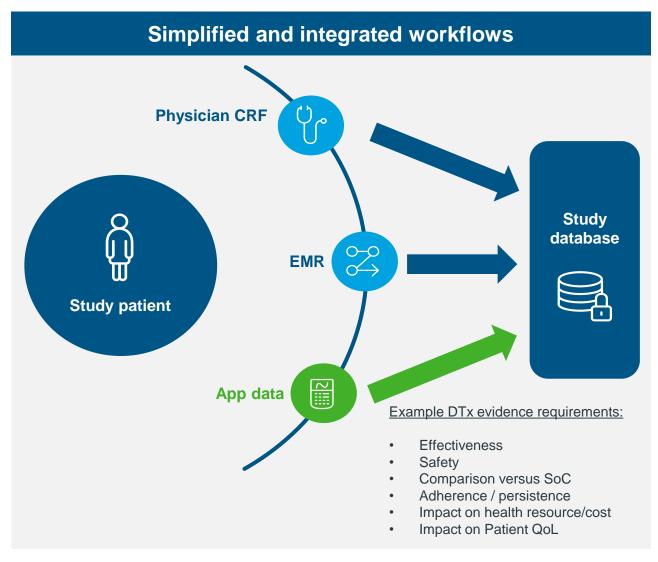
### **Objectives**

Utilise EHR records combined with digital health data from patients to:

- i. Assess quality of life over time for patients with back pain, and the variation in pain
- ii. Investigate the epidemiology of back pain
- iii. Evaluate effect of back pain on work productivity
- iv. Quantify the economic burden of back pain



# The one-click study infrastructure is particularly well suited to support DTx companies generate clinical evidence

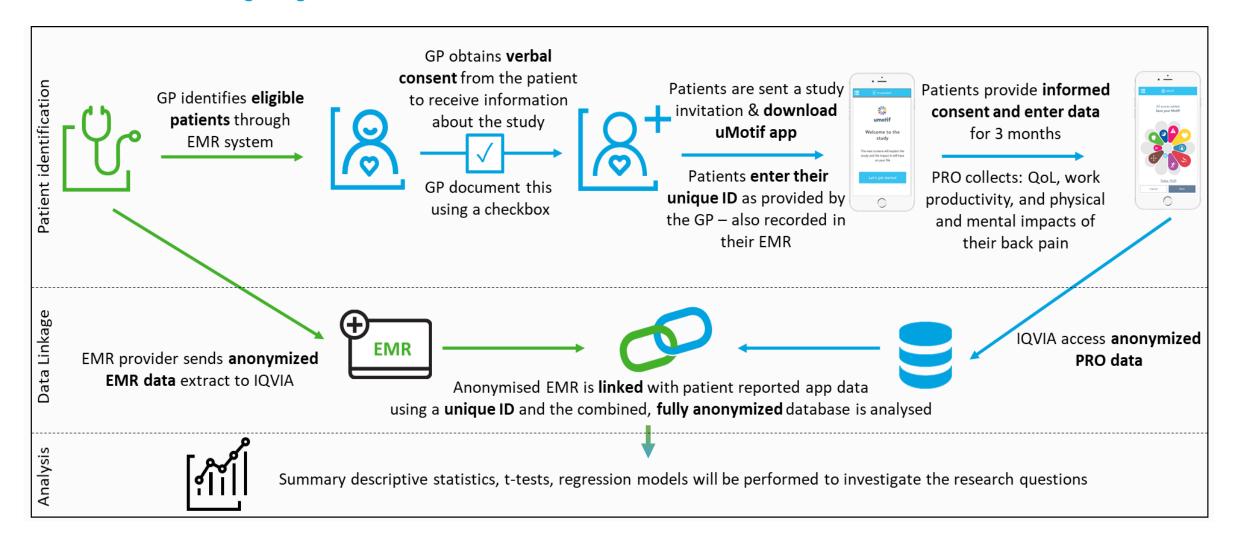


### Automation and simplified processes encourage HCP participation



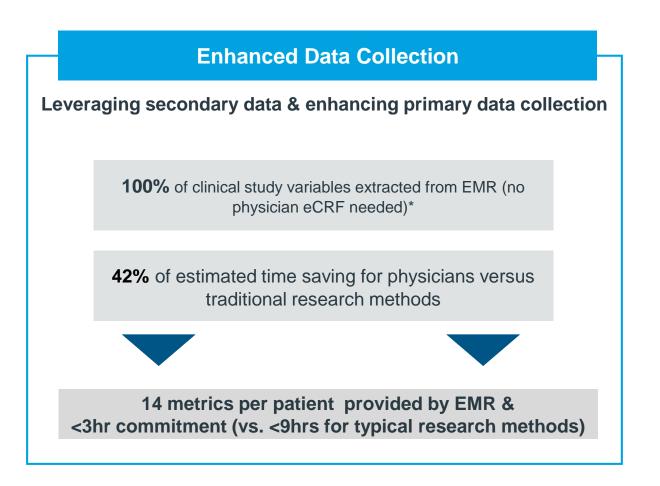
### We've Got Your Back" (WGYB) Research Capabilities

It also pilots the potential to leverage secondary data from EMR in combination with patient-generated primary data collected through digital health tools



### "We've Got Your Back": Study concludes two key value points

# **Engagement Patterns Enhanced GP and patient engagement 51%** of GPs with EMIS AppScript Library enabled, invited patients to participate **42%** Of invited patients eventually consented/enrolled in the study 39 Study Sites & 135 study patients

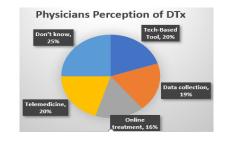


# Adoption and uptake barriers are universal and need to be addressed properly to increase adoption and uptake

## (AA

### **DTX Awareness**

- Digital health training is not common with Physicians practice
- More than 50% of consumers are "likely" to use FDA-approved DTx solutions



Lack of awareness/ understanding limit their legitimacy

### **DTx Myths lead to Limited Adoption**

- Often confused with "wellness" apps
- Perceived lack of efficacy evidence
- Data tracking & lack of privacy leading to liability risk
- Additional workload and risk of replacement

Physicians buy-in is important to enhance patient-provider compliance



#### 1. INVOLVE

Discuss demonstrated efficacy, feasibility, & reliability of DTx and its differences from "Wellness Apps"

### 3. LIABILITY RISK

Highlight Evaluation approach based on NHS Digital Assessment Questions & XCERTIA guidelines

### 2. INTEGRATION

Highlight easy identification, recommendation and tracking integrated in clinical workflow via EHR

### 4. UNBURDEN

Reassure about robust support capabilities for physicians & patients





## Thank you

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